

# Business/Institutional New Account Form

New Account #: \_\_\_\_\_ Reg. Rep # \_\_\_\_\_ Reg. Rep Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Money Manager #: \_\_\_\_\_ Acronym: \_\_\_\_\_ Access: \_\_\_\_\_

**The following information is to be completed only if the Acronym and Access codes are not known**

Company / Plan Name: \_\_\_\_\_

Misc: \_\_\_\_\_

Street: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Tax ID #: \_\_\_\_\_ Disclosure: Yes  No

Discretionary Account: \_\_\_\_\_ Power of Attorney: Yes  No

Acct. Type: \_\_\_\_\_ Sub Type: \_\_\_\_\_ Money Fund: \_\_\_\_\_

Options: Yes  No  Bsn Type: \_\_\_\_\_ Domestic /Foreign: \_\_\_\_\_

DAC/ Hold: \_\_\_\_\_ Div. Usage: \_\_\_\_\_ Tefra In Hand: Yes  No

Primary Contact: \_\_\_\_\_

Business Telephone #: \_\_\_\_\_

Country / State of Incorporation: \_\_\_\_\_

**Investment Objectives**

**Account Risk Factor**

**Partnerships and Investment Clubs**

Is any partner, club member, or his/her spouse employed by a NASD member or any other financial services company?

- |   |                                    |                                    |  |
|---|------------------------------------|------------------------------------|--|
| <input type="radio"/> Income  | <input type="radio"/> Conservative | <input type="radio"/> Yes          | <input type="radio"/> No                       |
| <input type="radio"/> Growth  | <input type="radio"/> Moderate     | If yes, indicate particulars below |  |
| <input type="radio"/> Total Return  | <input type="radio"/> Aggressive   | <input type="radio"/> NASD         | <input type="radio"/> Other Financial Services |
| <input type="radio"/> Check here if Standing Instructions have been submitted |                                    |                                    |  |

**BUSINESS TYPE**

- |                                    |                                  |
|------------------------------------|----------------------------------|
| <b>01</b> -Sole Ownership          | <b>18</b> -Life/Health Insurance |
| <b>02</b> -Gen. Partnership        | <b>19</b> -Prop/Csly Insurance   |
| <b>03</b> -Limited Partnership     | <b>20</b> -Broker/Dealer         |
| <b>04</b> -Incorp Organization     | <b>21</b> -Inv Advisor           |
| <b>05</b> -Non-Profit Organization | <b>22</b> -Corp Fin Inst         |
| <b>06</b> -Incorp Inv Club         | <b>23</b> -Credit Union          |
| <b>07</b> -S-Corp                  | <b>24</b> -Mutual Fund           |
| <b>08</b> -U.S. Corp               | <b>25</b> -Union Fund            |
| <b>09</b> -Non U.S. Corp           | <b>27</b> -Federal Agency        |
| <b>10</b> -Commercial Bank         | <b>28</b> -County                |
| <b>11</b> -Mortgage Bank           | <b>29</b> -Municipality          |
| <b>12</b> -Savings Bank            | <b>30</b> -School District       |
| <b>13</b> -S & L Bank              | <b>31</b> -Spec District         |
| <b>14</b> -Foundation              | <b>32</b> -State                 |
| <b>15</b> -Religious Organization  | <b>33</b> -Township              |
| <b>16</b> -School                  | <b>34</b> -Non U.S. Gov Agency   |
| <b>17</b> -Other Organization      |                                  |

**SUB TYPE**

- Prime Broker
- Broker Dealer
- Investment
- Trading

**ACCOUNT TYPE**

- C** - Cash
- M** - Margin
- P** - Passive IRA

**DIV USAGE**

- H** - Hold
- M** - Monthly
- D** - As Credited

Duplicate / Triplicate Instructions / Comments: \_\_\_\_\_

Signature of U.S. person \_\_\_\_\_ Date \_\_\_\_\_

Signature of U.S. person \_\_\_\_\_ Date \_\_\_\_\_

**Business and Plan Sponsor Information**

Primary Contact \_\_\_\_\_

Business Phone \_\_\_\_\_

Industry Code  Sales Volume  A Under - \$ 1,000,000  
 B \$ 1,000,000 - \$ 4,999,999  
 C \$ 5,000,000 - \$ 24,999,999  
 C \$ 25,000,000 - \$ and over

Most recent year-end net earnings \$ \_\_\_\_\_ Most recent year-end stockholders equity \$ \_\_\_\_\_

Bank Name \_\_\_\_\_

Branch Location \_\_\_\_\_

**Related Business or Personal Account Numbers**

1. \_\_\_\_\_ 3. \_\_\_\_\_

2. \_\_\_\_\_ 4. \_\_\_\_\_

**Retirement Plans Only**

Primary Contact \_\_\_\_\_

Company TIN if different from account TIN. \_\_\_\_\_

**Special Instructions / Comments**

**Legal Address** if different from mailing address \_\_\_\_\_

**Participant Directed Retirement Plans & Sole Proprietorship Account**

Plan participant or sole proprietor information.  
Is participant/owner employed by a NASD member or any other financial services company?

Yes  No

If yes, indicate particulars below

NASD member  Other Financial Services

Participant / Owner SS # \_\_\_\_\_

**Income and Net Worth**

A \$ Under - \$ 24,999  
 B \$ 25,000 - \$ 49,999  
 C \$ 50,000 - \$ 99,999  
 D \$ 100,000 - \$ 149,999  
 E \$ 150,000 - \$ 249,999  
 F \$ 250,000 - \$ 499,999  
 G \$ 500,000 - \$ 999,999  
 H \$ 1,000,000 - \$ 4,999,999  
 I \$ 5,000,000 - and Over

Annual Salary

Household Annual Income

Household Net Worth   
Exclusive of Home

**Client Gender**  M  F **Date of Birth**  **Marital Status**  Married  Single  Widowed **Number of Dependent Children**

Employer Name \_\_\_\_\_

Position/Title \_\_\_\_\_ Occupation \_\_\_\_\_

**Trading Experience**

Seldom  Moderate  Active  
 Cash  Margin  None

**Participant/Owner Product Experience**

Mutual Funds/UIT  Bonds  Equities  
 Options  Ltd. Partnerships  Futures  None

Spouse Name \_\_\_\_\_

**Spouse Employment Status**

Employer/Not Owner  Business Owner  Not Employed  
 Homemaker  Student  Retired

Spouse Employer Name \_\_\_\_\_

Spouse Position/Title \_\_\_\_\_