

# Triad Securities Limited, The International I.P.O. Update Consensus Report - Sep 12, 2000

## New Listings

Expected Week Of:	Issuer	Type	Size	Shares	Range	Forms Listing	Managers	Closing	Dates Pricing	Trade	Current	Previous
11/09/2000	<b>ABN AMRO</b> Netherlands	2nd	E2.6bln Finance	100m		ORD Amsterdam SE	ABN AMRO/HG ING Barings	13/09/2000			Shot	
									ING Groep NV selling 12.5% but will continue to hold at least 10% of ABN ORD shares			Grey Market
Unknown	<b>Ares Energie</b> Germany	IPO	Energy			ORD						Grey Market
18/09/2000	<b>Bookham Technology Plc</b> U.K.	2nd	£750m Electronics	18.5m		ORD	Goldman Sachs					Grey Market
								Pricing week of 18/9				
Unknown	<b>British European</b> U.K.	IPO	£100m Airline			ORD						Grey Market
								Formerly known as Jersey European Airways / Will go ahead when market conditions are suitable				
2001	<b>Carnegie</b> Sweden/UK	IPO	£100m Finance			ORD LSE	Cazenove					Grey Market
								1st half 2001				
25/09/2000	<b>Datamat</b> Italy	IPO	E200m Computer/IT			ORD Nuovo Mercato	ABN AMRO/HG HSBC Banca Leonardo					Grey Market
								Bookbuilding begins 25/9 / 25-30%				
02/10/2000	<b>Eniro</b> Sweden	IPO	US\$900m Telecommunications			ORD Stockholm SE	MSDW Carnegie					Grey Market
								Sweden's largest phone company selling it's yellow pages unit / Early October				
2000	<b>Globe Telecom</b> Philippines	IPO	US\$100-\$150m Telecommunications			GDR	MSDW Jardine Fleming ING Barings					Grey Market
								Currently trades locally (GLO.PS)				
2000	<b>Grupo Recoletos</b> Spain	IPO	E400m Media			ORD Madrid	BSCH Goldman Sachs					Grey Market
								Parent company UK based Pearson selling 20-25%				
25/09/2000	<b>Hexman</b> Germany	IPO	Computer/IT	1.3m		ORD	HypoVereinsbank	28/09/2000		02/10/2000		Grey Market
Unknown	<b>Ingenium</b> Germany	IPO	E50m Biotech			ORD NASDAQ Neuer Mkt	SSSB					Grey Market
								End 2001				
2000	<b>Intersave</b> U.K.	IPO	Computer/Internet Retail			ORD						Grey Market
02/10/2000	<b>IsoTis</b> Netherlands	IPO	E100m Biotech	9.2m		ORD Amsterdam SE	UBS Warburg ABN AMRO/HG		05/10/2000			Grey Market
								15m share greenshoe				

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TS = Too Small To Call

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2000	<b>Jessops</b> UK/Euro	IPO	E50m Retail			ORD LSE	HSBC/Trinkhaus			October		Grey Market
Unknown	<b>Kymata</b> U.K.	IPO	Electronics			ORD LSE				Late this year or early 2001 / May list on NASDAQ		Grey Market
11/09/2000	<b>Media Square</b> U.K.	IPO	Media			ORD AIM	Brown & Shipley Henry Cooke			14/09/2000		Grey Market
18/09/2000	<b>Mitsubishi Estate Co.</b> Japan		Yen100bln Finance			CVT	SSSB		20/09/2000	20/09/2000	Very Good	Grey Market 104.75 - 105.50
11/09/2000	<b>Nichiei Co Ltd</b> Japan		Yen24bln Finance			CVT Osaka SE	KBC Secs			Cpn 0.875% up 2.54%		Grey Market
2000	<b>One</b> Spain	IPO	E300-E400m Electronics			ORD	Goldman Sachs ABN AMRO/HG	SSSB		20-25% / Pre-marketing begins mid-September		Grey Market
2000	<b>Portugal Telecom (PT5)</b> Portugal	2nd	E1bln Telecommunications			ORD	Goldman Sachs Merrill Lynch			10% Govt. sell off		Grey Market
2000	<b>Schering</b> Germany	2nd	Pharmaceuticals			ORD NeuerMkt				Late this year		Grey Market
11/09/2000	<b>SGL Carbon AG</b> Germany		E120m Manufacturing			CVT	DBAB Dresdner KB		14/09/2000	14/09/2000	Shot	Grey Market 100.25 - 100.50
2001	<b>Shantha Biotechnics Pvt Ltd</b> India	IPO	US\$50m-\$100m Biotech			ADR NASDAQ				September 2001		Grey Market
2000	<b>Southampton Photonics</b> U.K.	IPO	£200m Manufacturing			ORD LSE						Grey Market
Unknown	<b>Spirent</b> U.K.	IPO	Telecommunications			ADR NASDAQ				Applying for a listing on NASDAQ in next 12 months / Trades locally (SPT.L)		Grey Market
25/09/2000	<b>Thomson SA cvt into TMM</b> France		E800m Multimedia			CVT Paris	Societe Generale BNP	Goldman Sachs		05/10/2000	05/10/2000	Grey Market

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09/10/2000	<b>TTPCom</b>	IPO	£60m Telecommunications			ORD	Chase					
	U.K.							October / Tech. consultancy TTP selling it mobile telephone division				Grey Market
2000	<b>Yell</b>	IPO	£1bn Advertising			ORD	NM Rothschild MSDW					
	U.K.							BT's Yellow pages division				Grey Market
2000	<b>Zeus Technology</b>	IPO	£100m Computer/Software			ORD	UBS Warburg					
	U.K.							Later this year				Grey Market
<b>Total number of New Listings</b>												<b>29</b>

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